

## About the Founders

Raquis was founded by three partners with a long-shared history in premium Argentine wine: Andrés Vignoni, Facundo Impagliazzo, and Ariel Núñez.

More than a business project, Raquis grew out of a long-standing friendship and years of working together in some of Argentina's most respected wine ventures. Over time, that shared experience evolved into a common vision about the future of Argentine viticulture — one increasingly defined by place rather than varietal, by appellations rather than labels, and by the careful work of vignerons and viticulture rather than large-scale winery structures.

Andrés Vignoni, a sixth-generation Mendoza viticulturist and former winemaker at Viña Cobos, is recognized for his deep understanding of the Andes terroirs and his precise, site-driven approach to winemaking. With more than thirty harvests across both hemispheres, he brings extensive international experience and continues to collaborate as an advisor on selected European wine projects. His work focuses on revealing the identity of each vineyard through careful viticulture and minimal intervention in the cellar.

Facundo Impagliazzo, descendant of Mendoza farmers and former Vineyard Director at Viña Cobos, provides the viticultural backbone of Raquis. His perspective is shaped by more than fifteen years of consulting on vineyard management and new plantings across the United States, Europe, and diverse regions of Argentina — from the high-altitude landscapes of Jujuy to the windswept terroirs of Patagonia. He has also specialized in the design and development of mountain estates in Mendoza, working with steep slopes and challenging terrains where viticulture requires a careful balance between technical precision and respect for the natural ecosystem. At the core of his work lies a keen eye for site selection, identifying specific sectors with the greatest potential to produce wines of character. At Raquis, his focus is on the attentive care of each vineyard site, ensuring that the fruit remains the true protagonist.

Ariel Núñez is an industrial engineer with over twenty years of experience leading premium wine ventures in Argentina and internationally. During his time at Viña Cobos, where he served as President and CEO, he led the group's U.S. importing business and contributed to the management of its European wine projects. Under his leadership, Viña Cobos underwent a comprehensive business and cultural transformation, positioning the winery among Argentina's leading ultra-premium producers. He subsequently served as Director of Wineries at Molinos Río de la Plata, overseeing brands such as Cobos, Nieto Senetiner, Cadus, and Ruca Malen, where he drove portfolio diversification and international expansion across key global markets.

Raquis was born from the shared dream of three friends who had spent years exploring the vineyards of the Andes together. What began as conversations about place, vineyards, and the future of Argentine wine eventually became a small and deliberate project.

Today, Raquis wines are present in over fifteen international markets. Guided by a long-term vision and a meticulous approach, the founders seek to contribute to the next chapter of Argentine viticulture — creating wines that reflect the character of their origin and the spirit of the mountains where they are born.